



3290 146th Place SE, Suite F
Bellevue, WA 98007
425-562-1150

PROPOSAL

To:	<u>Everett CC</u>	Date:	<u>8/25/2022</u>
Attention:	<u>Thomas Armstrong</u>	Quote No:	<u>20222508-JL</u>
Project:	<u>VFD replacements</u>	Revision No:	<u>001</u>
Location:	<u>Everett, WA</u>	Addendums:	

Air Reps, LLC is pleased to quote the following equipment for this project:

Scope of work #1:

- 1) Provide Removal and Replacement of return fan variable frequency drive (VFD) on AHU 2. VFD rated 30HP @ 480V.
- 2) Provide modification of existing VFD mounting plate to allow for proper airflow above VFD.
- 3) Provide remote mounting and wiring of keypad at control panel.
- 4) Provide factory certified startup of VFD.

Scope of work #2:

- 1) Provide Removal and Replacement of supply fan variable frequency drive (VFD) on AHU 2. VFD rated 60HP @ 480V.
- 2) Provide modification of existing VFD mounting plate to allow for proper airflow above VFD.
- 3) Provide factory certified startup of VFD.

Scope of work #3:

- 1) Provide Removal and Replacement of single variable frequency drive (VFD) with bypass on Jackson Heat Pump. VFD rated 5HP @ 480V. Replacement to be custom built control panel with base drive installed inside.
- 2) Provide factory certified startup of VFD.

Scope of work #4:

- 1) Provide Removal and Replacement of both variable frequency drives (VFD) with bypass on Jackson Heat Pump. VFD's rated 5HP @ 480V. Replacement to be custom built control panel with both base drives installed inside.
- 2) Price is quoted with single point of power to main disconnect switch serving both VFD's. Separate disconnects can be provided at an added cost.
- 3) Provide factory certified startup of VFD's.

Clarifications:

- 1) All work specified above to be performed during the hours of 7:00 am – 3:30 pm, Monday through Friday
- 2) This proposal shall remain in effect for thirty days, after which time it is subject to our review.
- 3) All prices are plus Washington State Sales Tax, if applicable.

Exclusions:

- 1) Submittals, O&M's, and any other documentation excluded.
- 2) VFD's provided by Air Reps.

SCOPE OF WORK #1 PRICE EACH-	\$6,980.00 each (plus tax if applicable)
SCOPE OF WORK #2 PRICE EACH-	\$8,970.00 each (plus tax if applicable)
SCOPE OF WORK #3 PRICE EACH-	\$7,845.00 each (plus tax if applicable)
SCOPE OF WORK #4 PRICE EACH-	\$9,950.00 each (plus tax if applicable)

Terms and Conditions:

Unless specifically listed above, Air Repts excludes rigging, installation labor, piping or wiring external to the equipment, labor warranties, external controls, filters, valves or actuators, electrical disconnects, field commissioning or owner training.

This proposal is valid for 30 days and is based on shipment of all products within a six (6) month time frame. If product is not shipped within six months of PO award, Air Repts reserves the right to pass through escalation charges and re-quote as necessary.

All Freight claims are the responsibility of the entity signing the freight bill – please inspect your packages carefully. All claims must be made within 5 days from receipt of goods.


Thank you for your consideration of this proposal. If you have any questions or require any additional details, please contact us.

Sincerely,
AIR REPS, LLC

Account Manager: _____ Jamie Love

Project Coordinator: _____

Engineering Support: _____


[Erica Dias \(Sep 1, 2022 08:37 PDT\)](#)

Ex. Dir. Facilities & Ops

Sep 1, 2022